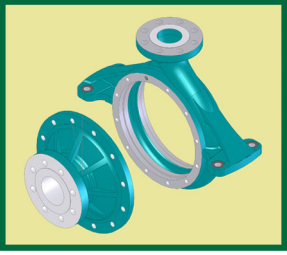
Amarinth



The powerful new force in pumping

PRESS INFORMATION - FOR IMMEDIATE RELEASE – 3rd October 2005

Amarinth fuels its growth with acquisition of Protect System

Amarinth, a leading company specialising in the design, application and manufacture of pumps and associated equipment for use in the petrochemical and chemical markets, today announced a significant addition to its range of products with the acquisition of Protect System.

Protect System, a UK company based in Chinnor, specialises in high quality seal systems adapted to suit their customers specific needs. The products are designed and manufactured to PED 97/23/EC, which is the mandatory harmonisation of pressure equipment design throughout the EEC. Products meeting the essential requirements must bear the CE mark, which ensures they can be sold anywhere within the Community. In addition, all the products carry Lloyds Approval. During its 20 years in business, the company has refined solutions ranging from a basic thermosyphen vessel, to fully compliant Zone 1 vessels with inbuilt condition monitoring. Protect System sell around the world and have built a reputation for high quality products with a responsive and adaptable approach, something that differentiates them from many of the larger manufacturers.

Amarinth had always bought-in seal vessels for its range of API 610 pumps, but recognised that with ever-tightening industry regulations it made good business sense to bring this in-house. Howard Lansley of Kinder-Janes Engineers Limited, an existing customer of both Amarinth and Protect System, recognised the similarity in their approach: "Having dealt with both companies it seemed an ideal acquisition opportunity, so I called Amarinth and suggested they investigate the opportunity further. We are very pleased to have acted as the catalyst for this acquisition and hope to benefit ourselves by ensuring the continuity of supply we have come to rely on over the years."

-- MORE --

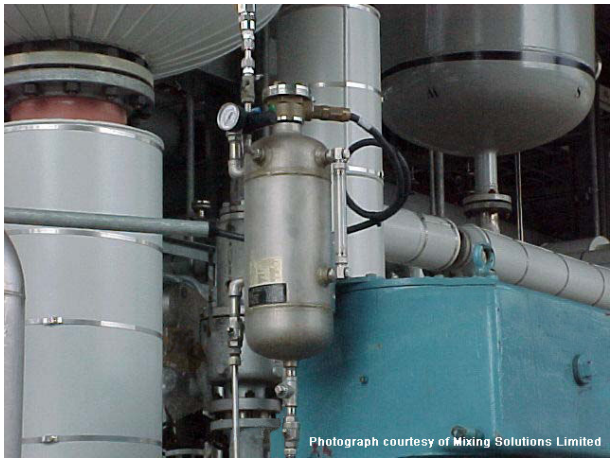
The Protect System brand will be retained, but Amarinth will take over responsibility for all future development, marketing and sales, allowing the products to benefit from the established in-house design skills and unique e-commerce facilities. Significant growth is planned, as in addition to designing for their own range of pumps, Amarinth will continue to design vessels for the new customers that the acquisition of Protect System will deliver.

Gordon Blaber, the founder of Protect System and who will continue to act in a consultative capacity following the acquisition, commented: "I am very pleased to see Amarinth taking over my business. They share many of the same values as my own company, specifically in customer focus and adaptability. Having developed a solid customer base over the past 20 years, I now look forward to seeing Amarinth take this business to a whole new level."

Oliver Brigginshaw, Managing Director of Amarinth, added: "The acquisition of Protect System makes huge sense for us and our customers. As Health and Safety legislation continues to tighten, more customers will be faced with considering double mechanical seal solutions where a single seal may have sufficed historically. With our existing capabilities we are able to develop the existing range and add new solutions to help our customers. The addition of this new product line will open up opportunities for us with new customers worldwide for both pumps and pressure vessels."

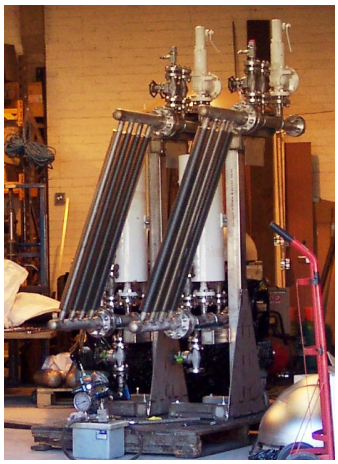
-- END --

OPTIONAL PANEL or BOX ITEMS



TS Range in situ on a process plant in Spain

Gordon Blaber with a Plan 52



Plan 53B destined for an Italian refinery

TS Range Mini System on mixer

TS Range Mini System

NOTES TO EDITORS:

Founded in 2002, Amarinth has harnessed the skills, creativity and passion of people who have worked in the pump industry for many years. Amarinth delivers world-leading expertise in the design, application and manufacture of pumps and associated equipment to create innovative solutions that help organisations operate more efficiently and effectively. Using state-of-the-art e-commerce technologies, Amarinth delivers 24/7 support, allowing customers to place orders and track every stage of manufacture through to delivery, any time, anywhere in the world.

Amarinth designs and manufactures centrifugal pumps to ISO, ANSI & API standards primarily for the industrial, chemical & petrochemical markets. Amarinth pumps are directly interchangeable with Girdlestone pumps, eliminating the need for expensive modifications when replacements are required. In addition, Amarinth designs total systems that can include receivers and interceptor vessels, condensate recovery units, filtration and separation modules, instrumentation and control, valves and pipe work. The company also undertakes pump repair and maintenance and can optimise existing pumping solutions and hydraulic systems to maximise efficiency and improve reliability.

The company operates globally from its base in Rendlesham Suffolk, United Kingdom and has a customer base of world-leading companies, including Spirax Sarco, British Sugar, BP, Unlilever, Diageo, Allied Distillers and Greene King.

For further information, electronic copy or photos contact:

Comment:

Steve Buckley
Sales & Marketing Director
Amarinth Limited
Bentwaters Park
Rendlesham
Woodbridge IP12 2TW
United Kingdom

Tel: +44 (0)1394 462122
Mobile: +44 (0)7971 506 994
Steve.Buckley@Amarinth.com

Media Relations:

Phil Harland
B6 Solutions Limited
29 Swan Drive
The Wharf
Aldermaston
Reading RG7 4UZ
United Kingdom

Tel: +44 (0)118 971 3790
Mobile: +44 (0)7880 748380
Phil.Harland@B6solutions.com

Amarinth can also be reached on its website: www.amarinth.com

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